

Part-Time CFO (Fractional) – Sustainability-Focused Startup

About Us

We are an early-stage startup with a mission to drive meaningful impact in the sustainability space. Our vision is to build a company that not only scales commercially but also creates long-term value for people and the planet.

Until now, our CEO has carried the roles of CEO, CFO, and CTO, but with fundraising as a priority, we are looking to bring on a **part-time CFO** who can help shape our financial strategy, fundraising journey, and future growth. This funding will help us take the next steps in **commercialising our solution**, strengthening our market position, and preparing for scale.

About You

We're looking for someone who thrives in an entrepreneurial environment and is excited by the opportunity to build something from the ground up. You are:

- **Experienced in fundraising:** Proven track record raising capital for startups (ideally Seed to Series B).
- **Financially sharp:** Strong financial modeling, strategy, and storytelling skills.
- **Networked:** You bring relationships or access to angel investors, family offices, and early-stage VCs.
- **Mission-driven:** Passionate about sustainability and building companies with impact.
- **Hands-on & flexible:** Comfortable working part-time/fractional, wearing multiple hats, and helping define what the CFO role looks like for a small but ambitious company.
- **Equity-minded:** Excited to join with a meaningful equity stake

The Role

We are seeking a **strategic, hands-on, and entrepreneurial CFO** to join us on a part-time/fractional basis. You will work closely with the CEO to:

- **Fundraising Leadership:**
 - Aid in the crafting of compelling financial narratives and pitch materials.
 - Co-pilot our fundraising efforts for the current fund raise and beyond.
 - Leverage your network with angels, family offices, and VC investors.
 - Support and represent the company in investor meetings, with the same depth of knowledge and confidence as the CEO.
- **Financial Strategy & Operations:**
 - Build out the finance function of the company (processes, tools, reporting). Develop financial models, budgets, and forecasts tailored to early-stage scaling.
 - Advise on equity structuring, valuation, and cap table management.
 - Ensure compliance with investor expectations and reporting standards.
- **Strategic Partnership:**
 - Act as a thought partner to the CEO and leadership team on scaling strategy.
 - Bring a sustainability lens to financial decisions, aligning capital strategy with mission-driven growth.

What We Offer

- The opportunity to **shape and define the CFO role** in a fast-growing, mission-driven startup.
- A **part-time/fractional role** with flexibility.
- **Equity compensation** with long-term upside.
- A chance to join an early team where your impact will be significant and visible from day one.